

Meals on Wheels for Western New York annual report for 2019 fiscal year



a message from our board chair and president & CEO

Our 2019 fiscal year was an exciting time of growth and change for our organization. After a comprehensive study that began in late 2017, the boards of the Meals on Wheels Agency, the Meals on Wheels Foundation and the Food Bank of WNY voted to join forces as a single nonprofit known as FeedMore WNY on February 27, 2019. With a mission of offering dignity, hope and a brighter future by providing nutritious food, friendship and skills training to our Western New York neighbors in need, FeedMore WNY was formed to tackle the root causes of hunger while better reaching underserved populations and more efficiently meeting the needs of the community.

By coming together as FeedMore WNY, Meals on Wheels and the Food Bank were able to achieve far more together than either organization could have hoped to accomplish apart. On October 28, 2019, FeedMore WNY expanded its home-delivered meal services to include the geography covered by the former Lockport Meals on Wheels. Also in 2019, FeedMore WNY secured a new contract to serve meals for Hamburg Adult Day Services.

While Meals on Wheels and the Food Bank operated as FeedMore WNY under a joint services agreement for the majority of the year, the New York State Attorney General officially approved the merger on December 31, 2019. With this approval, FeedMore WNY was able to operate under a unified set of policies, procedures and financials beginning January 1, 2020.


In this report you will see financial results for the Meals on Wheels Agency and the Meals on Wheels Foundation in 2019. You also will find an overview of our service numbers as they relate to our Meals on Wheels program of FeedMore WNY. We thank you for your continued support and generosity as we work to eradicate hunger in Western New York.

Sincerely,




Jerry Sheldon
Board Chairperson




Tara A. Ellis
President & CEO

about our program

people we served in 2019



3,423 Home-Delivered Meal Clients served in Erie County



2,200 Congregate Diners served in Erie County



43 Home-Delivered Meal Clients served in Niagara County

our dedicated volunteers

Volunteers are the lifeblood of our Meals on Wheels Program!

We are deeply grateful to the **1,806 volunteers** who helped deliver nutritious food and friendship to our homebound neighbors in need in 2019!



meal counts (2019)

	Meals	%
Home-Delivered Meals Erie County	868,364	71
Home-Delivered Meals Niagara County*	1,924	< 1
Congregate Meals	209,267	17
Cicero (Garden Grove)	69,586	6
Buffalo City Mission / Cornerstone	54,280	4
Lutheran Senior Life	14,280	1
People Inc.	7,440	< 1
Hamburg	3,513	< 1
Venture Forthe	2,458	< 1
Total Meals Served	1,231,112	100

*FeedMore WNY expanded its Meals on Wheels program to include the geography covered by the former Lockport Meals on Wheels on October 28, 2019.

consolidated financial information (2019)

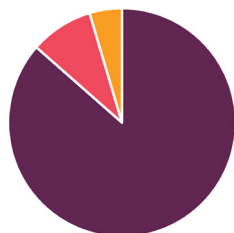
assets	2019	%
Current Assets	\$2,204,351	21.26%
Investments	2,394,503	23.09%
Land, Building & Equipment	5,438,861	52.45%
Pledges Receivable	63,908	0.62%
Other Assets	268,445	2.59%
Total Assets	\$10,370,068	100.00%
liabilities		
Current Liabilities	\$625,604	100.00%
Long-term Liabilities	-	0.00%
Total Liabilities	\$625,604	100.00%
Net Assets	9,744,464	100.00%
Total Liabilities & Net Assets	\$10,370,068	
revenues		
Federal, State & County Grants	\$3,765,789	45.38%
Client Contributions	999,095	12.04%
Fundraising Contributions	925,275	11.15%
Private Pay Fees, Other Contracts & Misc.	1,695,391	20.43%
Rental Income	429,169	5.17%
Investment Income, net of interest expense	484,295	5.84%
Total Revenues	\$8,299,014	100.00%
expenses		
Program Services		
Nutrition	\$6,167,579	77.22%
Commissary	737,582	9.23%
Management & General	714,911	8.95%
Fundraising	367,119	4.60%
Total Expenses	\$7,987,191	100.00%
Change in net assets	\$311,823	100.00%
Year-end net assets	\$9,744,464	

where our funding comes from



Federal, State & County Grants	45.38%
Client Contributions	12.04%
Fees, Contracts & Misc.	20.43%
Fundraising Contributions	11.15%
Rental Income	5.17%
Investment Income, net of interest expense	5.84%

how we use our resources



Program Services	86.45%
Management & General	8.95%
Fundraising	4.60%
Programs and Operations include all meal costs, and other allocated costs such as wages, fringe benefits, supplies, rent, utilities, phone, depreciation, etc.	
Management & General allocated costs such as wages, fringe benefits, supplies, rent, utilities, phone, depreciation, etc.	
Fundraising includes all fundraising & special event costs, and other allocated costs such as wages, fringe benefits, supplies, rent, utilities, phone, depreciation, etc.	

major donors

Corporations, foundations or estates that donated gifts valued at \$5,000 or more to Meals on Wheels for Western New York, Inc. or the Meals on Wheels Foundation of WNY.

Marjorie and John Buyers Foundation, Inc.
 David Collins Productions*
 Cumulus Radio*
 Dash's Markets, Inc.
 East Hill Foundation
 Evans Devereux Memorial Foundation
 First Niagara Bank Foundation
 General Mills Foundation
 Mrs. Kathleen Gleason
 Mr. Lou Jacobs
 Mr. Warren P. Lippa
 M & T Charitable Foundation
 Mr. Tod D. Martin
 Meals on Wheels America
 National Fuel Gas Company
 The John R. Oishei Foundation
 Osteria 166
 Patina 250
 Perry's Ice Cream Company Inc.
 The Frank G. Raichle Foundation
 Rich Products Corporation
 Mr. Howard T. Rose
 Russo Family Charitable Foundation
 Mr. Zachary P. Schneider
 Mr. and Mrs. Kevin M. Stamp
 Subaru of America, Inc.
 Tops Friendly Markets**
 Towne Automotive Group
 Wegmans Food Markets, Inc.
 West Herr Auto Group

* Gift in Kind
 ** Gift in Kind and Cash

The Food Bank & Meals on Wheels are now

FeedMore
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FeedMore WNY offers dignity, hope and a brighter future by providing nutritious food, friendship and skills training to its Western New York neighbors in need.

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Follow us on social media: @feedmorewny